



**BLENDED INTENSIVE PROGRAMME  
ERASMUS+ PROGRAMME**

**CALL FOR ERASMUS+ OUTGOING SHORT STUDENT MOBILITIES  
BLENDED INTENSIVE PROGRAMME  
PREVENTION AND RESOLUTION OF DISPUTES IN INTERNATIONAL SALES TRANSACTIONS  
academic year 2023/24**

In the framework of the Erasmus+ Programme – KA131 Learning Mobility of Individuals, and on the basis of the results and the funds awarded under the project Erasmus 2023-1-IT02-KA131-HED-000135746, a call for students' selection is published to assign contributions to take part into the **BLENDED INTENSIVE PROGRAMME** named ***PREVENTION AND RESOLUTION OF DISPUTES IN INTERNATIONAL SALES TRANSACTIONS*** hereafter referred to as "**BIP**".

The course "Prevention and Resolution of Disputes in International Sales Transactions" aims to introduce students into the goals and different ways of international harmonization of private and commercial law (unification as well as approximation of domestic laws in view of cross-border civil and commercial cases between citizens and companies of different countries). As part of the broader area of private-international law, the technique applied to every cross-border civil or commercial matter will be illustrated.

**Methods and outcomes:**

*Methods:*

- classical teaching for the required basic knowledge regarding international organizations and conventions in the field of private international law
- active analysis of the text of the underlying international convention (the "CISG")
- exercises to apply the techniques of private-international law in smaller hypothetical cross-border cases.
- exercises to implement the acquired knowledge as to the CISG on smaller cases according to the relevant legal issues covered by the CISG
- applying what has been learned so far within a bigger hypothetical case that will be used for the moot court exercise at the end of the on-site session
- coaching toward the final moot court exercise
- final moot court.

*Outcomes:*

- Structural understanding of the different ways of unification as well as approximation of domestic laws in view of cross-border civil and commercial cases between citizens and companies of different countries
- Basic knowledge of the techniques used in private-international law
- Insight into the possibility to become a member of one's university's moot court team (in particular for the VIS Moot Court on the CISG in Vienna)
- Improved oral skills and presentation skills as a basis for broader advocacy skills

## ELIGIBILITY CRITERIA

Applicants must fulfil the following compulsory criteria:

- To be duly enrolled at the University of Pavia for the entire duration of the mobility;
- To possess a good knowledge of English. Students will be required to communicate and discuss fluently in English, take part in group activities and in general to treat any topic with ease.

### 1. DETAILS ABOUT THE MOBILITY

The BIP "Prevention and Resolution of Disputes in International Sales Transactions" will take place online from October 9<sup>th</sup> to 12<sup>th</sup> and in presence at **University of Wurzburg**, Germany, **from November 10<sup>th</sup> to 19<sup>th</sup> 2023**. The course will be considered completed and funded only if the participants will attend the full programme of the entire online part and of the training days in presence.

**University of Wurzburg** will provide the students with a certificate of attendance including the total number of hours attended together with the topics treated and the number of ECTS obtained.

### 2. MOBILITY GRANTS

- The mobility grant includes subsistence for a maximum of 12 days; 10 (five) full days of training + 2 (two) days of travelling, immediately before and after the beginning and finishing date of the course;
- The subsistence sum is 79,00 € per day per student (948,00€), aiming at covering travel, accommodation and meals costs.
- Mobility grants will be paid by the University of Pavia, **after the beginning of the mobility in presence**, provided that the participant has attended the Blended Intensive programme school for its entire duration and they are able to provide travel documents (e.g. boarding passes). **The grant must be refunded in case the student will not be able to join the mobility its entire duration (physical + virtual)**;
- The mobility grant is a fixed amount of money that cannot be incremented under any circumstances;
- The University of Pavia will provide its outgoing students with insurance covering accidents, civil liability and other guarantees in accordance with its internal procedures.

### 3. ONLINE APPLICATION AND DEADLINE

The applicant is required to complete the online application form at the following link by the **26/10/2023** at 12:00 CET - noon.

[Application Form](#)

Incomplete applications will not be taken into consideration



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#### 4. EVALUATION AND SELECTION

The selection will be made by a joint Committee established within the Department of Law headed by the Professor in charge of the BIP for the University of Pavia (Prof.ssa Giulia Rossolillo).

The following criteria will be taken into consideration:

- CV;
- Relevance with study program.

In case of equal evaluation between two candidates, the Evaluation Commission reserves the right to give priority to those applications which add to the diversity of the study programme in terms of gender balance, year of study, and variety of mobility experience.

The Committee reserves the right to check the validity of declarations and supporting documents. False statements may lead to exclusion from the selection process and the award of the scholarship.

Each applicant will be notified about selection results and the grant in due time, via the email address provided in the application.

**Selected applicants must then officially accept the awarded grant by answering via email.**

#### 5. PERSONAL DATA TREATMENT

Personal data submitted by the applicants will be used solely for application and selection procedures and institutional aims, and will be treated in accordance with the European General Data Protection Regulation no. 2016/679 art. 13.

#### 6. PERSON RESPONSIBLE FOR THE PROCEDURE AND INFORMATION

Responsible for the administrative procedure, pursuant to Law 7 August 1990, n. 241 as amended by Law n. 15/2005 is Ms. Michela Cobelli, Head of the International Mobility Unit.

For further information please refer to the website of the project contact [erasmusbip@unipv.it](mailto:erasmusbip@unipv.it).

Pavia, data del protocollo

IL RETTORE  
Francesco Svelto  
(documento firmato digitalmente)